

Message

From: Evans, Paul [/O=SGMAIL/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=EVANS, PAUL2C3]
Sent: 16/04/2015 16:10:50
To: Warren, Rob [rwarren@celotex.co.uk]
Subject: RE: Octavia st Celotex Non Compliance Issues

Rob,

From speaking with Jonathan Roome this week it appears Ardmore are still wanting to work with us on RS5000 projects. With this in mind, I think we just need to respond to Richard Hunt's follow up email to Paul below and make him aware of our position on RS5000. His email and original letter does imply that we are not suitable above 18m and we need to provide him with our current position.

My view is that we make the email back to him cover the following points.

1. We successfully passed BS 8414-Part 2 last year and launched RS5000 in August 2014. Through our literature and technical guidance we have made it clear of the components that make up the system and in the case of Octavia Street gave guidance to Ardmore that if their wall system differed from our tested build up then our advice would be to gain approval from the relevant bodies for this or use an alternative solution.
2. We have issued to Ardmore a section of our test report (will just need to double check this) that shows the system as tested. We do not issue full test reports on our product performance outside of Celotex as they are commercially sensitive and if disclosed to our competitors would potentially provide them with information to imitate our solutions thereby reducing our competitive advantage. This is not just the case on RS5000 with BS 8414 but also things like FR5000 thermal and Class O tests.
3. A one size fits all approach for rainscreen is not possible given the variety of systems that exist in the market today. We are currently looking at the options to widen the breadth of our approved systems and would encourage that we fully understand the system build ups of the projects Ardmore are working on to see if RS can be used on these projects. If joint working opportunities are possible in the future then we are more than happy to discuss this.
4. Perhaps finish with an invite to meet and discuss in more detail and if Ardmore wish to visit Hadleigh for this meeting we will be more than happy to host and to include a plant tour.

I am happy to put these words together but due to holiday this won't be done until I'm back on Tuesday at the earliest. Are you able to draft something we can review and then issue to others for comment.

Thanks
Paul

Paul Evans

Head of Marketing
PEvans@celotex.co.uk
Ext: [REDACTED]
Mob: [REDACTED]



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Please consider the environment before printing this email

From: Roome, Jonathan
Sent: 15 April 2015 21:01
To: Evans, Paul; Warren, Rob; Reid, Paul
Subject: FW: Octavia st Celotex Non Compliance Issues
Importance: High

Paul, Rob and Paul,

Ardmore email

As per my conversations with you today (Paul E & Rob) I confirm that I have now spoken to the Project Manager at the Warwick Road Site that Richard mentioned in his email below.

As far as I can ascertain from the Project Manager at Warwick Road, Ardmore / Richard Hunt is not happy with the response from us so far (and the delay in response) following the most recent email (Please find below).

Please can you respond to Richard and the team at your earliest convenience.

Projects

I am aware of two major projects that Ardmore are in the early stages of development at the moment.

245 WARWICK ROAD - Details attached.

Good news for Warwick Road is that I have met the team and they want to work with us to find a solution. The greatest part of the façade is made up of Techrete Concrete panels with no ventilated cavity. I have a hard copy of the tender section details and will get pdf's shortly for discussion.

I will be up at the office next Tuesday 21st and will hope to have drawings for Warwick Road that we can review and discuss if we think that we can find a solution. The procurement of any insulation is about 1 year away.

Greenwich Peninsula Riverside – M0103 – Email Attachment showing elevations and initial proposed sections from CJCT (Architect).

I am looking to get a meeting with the Project Director and Commercial Manager next Wednesday.

Please let me know if you are all around on Tuesday morning so that we can start to look at Warwick Road and any potential for RS to be taken in a positive direction.

Kind regards,
Jonathan

Jonathan Roome

Major Projects and Specification Manager

jroome@celotex.co.uk

Twitter: @JonathanCelotex

Mob: [REDACTED]



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Please consider the environment before printing this email

From: Tom McGee [mailto:TMcGee@ardmoregroup.co.uk]

Sent: 15 April 2015 15:58

To: Roome, Jonathan

Subject: FW: Octavia st Celotex Non Compliance Issues

Jonathan

FYI

Regards

Tom McGee

Project Manager

245 Warwick Road
[REDACTED]



From: Richard Hunt

Sent: 02 April 2015 16:41

To: Reid, Paul

Cc: Warren, Rob; Evans, Paul; Patrick Byrne; James Byrne; Debola Ojo; Tom McGee

Subject: Octavia st Celotex Non Compliance Issues

Paul,

Yes you are correct you have been requested to provide a condensation risk analysis but this does not negate your requirement to provide the full test data to substantiate your insulation materials are suitable in Rainscreen above 18m and can demonstrate the requisite fire integrity in such locations.

What is your reluctance here to stand behind your products and provide an unequivocal test statement that you have met all of the relevant standards to allow us to close this matter out on this particular job and use your materials on future projects?

We have your materials detailed at our Warwick Rd project that enjoys a cladding value of circa £25m. If you are unable to provide a substantive undertaking that your products conform to NHBC and the relevant fire safety standards we will be left with two options, either not to use your materials or carry out our own fire test panel using your materials in our wall build up and publish same to the NHBC and the client.

We trust that we not be forced to take either of these options and you will issue your formal test certification by return.

Regards

RH

Sent from my iPad

On 31 Mar 2015, at 17:24, "Reid, Paul" <preid@celotex.co.uk> wrote:
Richard,

We have had a contact from your Damien McMahon requesting a condensation risk analysis for NHBC to approve your project.

Is this not the case?

Regards

Paul.

Paul Reid

Sales Director

PReid@celotex.co.uk

Ext:

Mob:

<image001.jpg>

From: Richard Hunt [<mailto:RHunt@ardmoregroup.co.uk>]

Sent: 31 March 2015 16:30

To: Reid, Paul

Cc: Evans, Paul; Patrick Byrne; Michael Frank; Damian McMahon (dmcmahon@ardmoregroup.co.uk)

Subject: Octavia st Celotex Non Compliance Issues

Paul,

What is the update here??

Regards

RH

From: Richard Hunt

Sent: 26 March 2015 12:13

To: 'Reid, Paul'

Cc: Evans, Paul; Patrick Byrne; Michael Frank; Damian McMahon (dmcMahon@ardmoregroup.co.uk)

Subject: Octavia st Celotex Non Compliance Issues

Paul,

As discussed this is a very serious issue to us all we need you to react and trust by Monday you will have the matter resolved.

We have no other agenda here than demonstrating to the NHBC that your materials are fully compliant for buildings over 18m.

Regards

RH

From: Reid, Paul [<mailto:preid@celotex.co.uk>]

Sent: 25 March 2015 16:13

To: Richard Hunt

Cc: Evans, Paul

Subject: RE: Octavia st Celotex Non Compliance Issues

Richard,

I have begun to explore the content for your correspondence. At this stage, may I confirm receipt and our intention to respond once the necessary investigations are complete.

Kind regards

Paul.

Paul Reid

Sales Director

PREid@celotex.co.uk

Ext: [REDACTED]

Mob: [REDACTED]

<image001.jpg>

From: Richard Hunt [<mailto:RHunt@ardmoregroup.co.uk>]

Sent: 23 March 2015 17:51

To: Reid, Paul

Cc: Damian McMahon (dmcMahon@ardmoregroup.co.uk); Michael Frank; Patrick Byrne; Kevin Smyth (KevinSmyth@kdsassociates.co.uk); Robert Parry

Subject: Octavia st Celotex Non Compliance Issues

Paul,

Letters and enclosures regarding your products and our project at Octavia st.

Regards

RH

<image002.png>

Ardmore Construction Limited, Byrne House, Jeffreys Road, Brimsdown, Enfield, Middlesex EN3 7UB. Company No. 01185592.

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