

Message

From: Bruce Sounes [bruce@studioe.co.uk]
Sent: 21/11/2013 16:16:28
To: Mark Harris [Markharris@harleycw.co.uk]
Subject: RE: Grenfell Tower - ACM options

Mark,

Many thanks. Tenders are due to be release shortly, subject to the client agreeing the documentation. We are virtually finished.

Regards

Bruce Sounes

For and on behalf of
STUDIO E LLP
Palace Wharf, Rainville Road, London W6 9HN
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From: Mark Harris [mailto:Markharris@harleycw.co.uk]
Sent: 21 November 2013 14:43
To: Bruce Sounes
Cc: Mike Albiston; Ray Bailey
Subject: Grenfell Tower - ACM options

Hi Bruce

Apologies for the delayed response. Only just received a response from Reynobond. They were holding out on us because they were originally talking with another company, and were concerned about maintaining loyalty, on the basis that the other company introduced them to the project. Once I pointed out how much business we do with Reynobond, it focused their attention!!

In respect to the special Reynobond and Alucobond finishes you listed below, for both manufacturer's as it turns out, it adds more or less the same amount to the standard rate (see current standard rates below. This can be added to either face fixed or cassette.

With regards to PPC aluminium cassette cladding, we have just costed another project of a similar nature, and the "on the wall rate" was £235m2 (including rail, insulation, fixing etc). As with all rates, they would be ultimately affected by panel sizes (wastage) and finish etc, but the rate given represents a good budget guide.

ACM current "standard" rate face fixed on the wall - £187.50m2 + £7.50m2 for special finishes (as listed in your email below)
ACM current "standard" rate cassette on the wall - £232.50m2 + £7.50m2 for special finishes (as listed in your email below)

Hope this helps.

Best regards

MARK HARRIS
Commercial Manager

HARLEY CURTAIN WALL LIMITED
Head Office
Harley House, Brooklands Park
Farningham Road, Crowborough
East Sussex, TN6 2JD

T: [REDACTED]
M: [REDACTED]

From: Bruce Sounes [bruce@studioe.co.uk]
Sent: 07 November 2013 21:04

HAR00005509_0001

HAR00005509/1

To: Mark Harris; Tomas Rek
Cc: Ray Bailey; Mike Albiston; Mark Harris (External)
Subject: RE: Grenfell Tower - KME Proteus M2 rate
Mark,

Thank you for your response. We share your concerns about the reliability of the proposed panel source but we set out to do zinc, and budget permitting it will be a fantastic result. We're challenged to achieve a "natural" non-coated cladding look.

I haven't passed on your costings to our QS yet but will do so shortly. I have some questions:

* The Planners don't want HPL. This only emerged after months of presenting it. We are proposing PPC ali infill and folded ali cassettes elsewhere. How will this affect the rate?

* I think I explained when we met that the VM Quartz product is an unfortunate dark tone. It may not be accepted. The Nedzink option is much better. Is the rate you've given us for the KME Nedzink cheaper overall? (my calculation below)

* The client is going to want to include options in the tender for ACM. The standard finish is unfortunate ("Plastic, Croyden" - Planner). We have some matt, satin and high gloss samples in the office. Please could you indicate appropriate rates for your spreadsheet for different finishes: (Reynobond - I'm assuming Duragloss 5000)

- o Metallic std & non-std (Satin gloss)
- o Brushed aluminium
- o Chameleon
- o Anodised Look (Alucobond)
- o Spectra, Sakura 917.

* We needn't consider concealed fixings. More important is achieving the shadow gaps we've detailed.

VM QUARTZ

KME

MEASURE:

RATE:

VM QUARTZ

RATE

TOTAL

266

£105.00

£27,930

0

omitted

316

£296.00

£93,536

282
£89,112
1822
£315
£573,930

282
£513,804
832
£160
£133,120

160
£133,120
2367
£425
£1,005,975

425
£1,005,975
968
£390
£377,520

390
£377,520
2144
£315
£675,360

282
£604,608
64
£200
£12,800

200

£12,800

8500

£30

£255,000

30

£255,000

N/A

N/A

£95,000

£95,000

£3,250,171

£3,086,939

Many thanks

Bruce Sounes

For and on behalf of

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From: Mark Harris [<mailto:Markharris@harleycw.co.uk>]

Sent: 07 November 2013 08:23

To: Tomas Rek

Cc: Ray Bailey; Mike Albiston; Bruce Sounes; Mark Harris (External)

Subject: Grenfell Tower - KME Proteus M2 rate

Good Morning Tomas

A response has been received at last from KME, although I'm not sure it tells us a great deal. All that has been provided, is a base m2 rate for panel only, ex-works. That must have taken all of 10 minutes to think about, so quite why it's taken them 2 weeks to provide it, is a mystery to me!

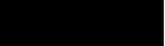
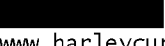
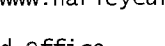
All I have been able to do with this extremely limited information, is take a best guess at wastage, transport, and support rail costs (in addition to design, installation etc), and input into our spreadsheet to give an end figure, on the wall. The result was:

Proteus HR Composite - £282m2.

Quite what finish this is based on, I have no idea (due to lack of information). I have to say, from a Harley selfish point of view, our preference would be to use ACM. It's tried & tested (on many Harley projects), and we are confident in the cost base. That said, we are of course an envelope contractor, and would be happy to clad the build in the material of choice.

Hope the above info helps in some way!

Kind Regards
[cid:image001.jpg@01CEE6D5.08710450]
Mark Harris
Commercial Manager

[cid:image002.jpg@01CEE6D5.08710450]
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