From: Tony Millichap <tony.millichap@kingspan.com>

Sent: Friday, March 27, 2015 1:37 PM

To: Richard Burnley < richard.burnley@kingspan.com>

Subject: RE: Rainscreen Products - NHBC

Hello Rich,

We have not heard back from NHBC yet and were holding the line that we should not pursue them.

I have had a long conversation this afternoon with RB and I think we have concluded that the market is reaching a tipping point where having some guidance may be better than none. At least this will bring consistency of approach, on the flip side it will also mean every project is scrutinised and will mean we cannot be relevant everywhere – market analysis suggests we can be relevant to more than half the market with our supporting evidence to date (excluding the most recent result).

Regards

Tony Millichap Head of Technical

Mobile

From: Richard Burnley Sent: 27 March 2015 13:05

To: Tony Millichap

Subject: Re: Rainscreen Products - NHBC

What wording are they currently proposing on their "guidance"?

Richard Burnley
MANAGING DIRECTOR
INSULATION BRITAIN & IRELAND

mob:

On 27 Mar 2015, at 12:01, Tony Millichap <tony.millichap@kingspan.com> wrote:

All,

Its not the first time we have had inconsistency from NHBC on this subject. If you are experiencing this it may be worth dropping David White's (of NHBC) name into the equation, he is aware of current discussions between ourselves.

NHBC were to issue a guidance note on the subject once we had approved the content – we still await the latest draft, this is the guidance note we originally blocked as the content will not necessarily help us.

As you know this continues to be an evolving position, our ongoing test programme feeding more evidence to enable assessments and ultimately BC / NHBC approval.

We are producing a flow chart which will map routes to approval (including our involvement) but once this and NHBC guidance is published we will have no option but to gain acceptance on a project by project basis – not ideal but likely inevitable.

Regards

Tony Millichap
Head of Technical

Mobile

From: Richard Bromwich Sent: 27 March 2015 10:03

To: Mark Swift; Alistair Lambie; Ivor Meredith

Cc: Tony Millichap

Subject: RE: Rainscreen Products - NHBC

Gents

Where are we at with NHBC as this could be the tip of the iceberg?

Thanks Rich

From: Richard Bromwich Sent: 27 March 2015 10:02

To: Mark Swift

Cc: Paul Davies (pauldavies@sigplc.com); Alistair Lambie; Ivor Meredith

Subject: FW: Rainscreen Products - NHBC

Mark (Ali/Ivor)

Please see below which Paul has highlighted regarding NHBC position on K15 above 18m. Could you please make contact with Stuart Honeybell directly asap and support him with:

- a) A robust Kingspan position on how above 18m queries are handled
- b) Direct support where necessary on these enquiries and contractor visits/questions

Would suggest you meet with Stuart to discuss as well as he's one of many long term supporters of KIL.

Thanks

Rich

From: Paul Davies [mailto:pauldavies@sigplc.com]

Sent: 27 March 2015 09:56 **To:** Richard Bromwich

Subject: FW: Rainscreen Products - NHBC

Hi Rich

FYI

Regards

Paul

Paul Davies

Divisional Roofing Director SIG Distribution

: E:

E: pauldavies@sigplc.co.uk W: sigplc.co.uk

<image001.gif>

From: Stuart Honeybell Sent: 26 March 2015 14:05

To: Giles Martin; Dave Peterson; Paul Mitton; Wayne Smith; Paul Davies

Cc: Richard Gay; Richard Springett; Chris Knapp; Craig Newman; David Henderson (SIG D);

David Priestley; Jason Hemingway; Russell Paterson

Subject: Rainscreen Products - NHBC

Good afternoon. Richard Gay has been called to various sites over the last couple of days for him to look at Rainscreen products. It would appear that NHBC are looking to refuse K15 / RS5000 being used over 18m and will not insure the building unless it is exactly the same build up / products used in the original test data. They will no longer accept a letter from Kingspan / others on different thickness and applications.

Both Celotex and Kingspan will advise by the end of the week regarding the approach to contractors and projects. There seems to be some confusion, ranging from its ok to it can never be used! Once I have received the detail form the suppliers I will advise and let you know.

Dave/Giles – RG is more than happy to speak with any contractor's regarding the use of Rock or Glass in the meantime if needed.

Regards

Stuart Honeybell

Regional Sales Director - East Region

SIG Distribution South East

Tel: M: Email: stuarthoneybell@sigplc.co.uk

Unit 41, Oriana Way, Nursling Industrial Estate, Nursling, Southampton, SO160YU

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