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**From:** Zak Maynard  
**Sent:** 24 June 2014 15:00  
**To:** Steve Blake; Simon Lawrence  
**Subject:** FW: Grenfell Tower - Cost

Steve/Simon,

First part of the battle.....now we will agree to give them 10% of the savings back and we are quids in!!

Zak Maynard, BSc (Hons)

Commercial Manager

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**From:** Mark Harris [mailto:Markharris@harleycw.co.uk]  
**Sent:** 24 June 2014 14:19  
**To:** Zak Maynard  
**Cc:** Mike Albiston; Simon Lawrence  
**Subject:** RE: Grenfell Tower - Cost

Hi Zak

Many thanks for your response.

I confirm that we agree with the baseline figure, based on the zinc option with a 5% discount. With regards to the other items on your list, I will send a separate response (in response to your other email) but would comment that most of the items are acceptable, but I will need to make a comment against items 10 and 12.

Mike is away on a day's holiday today, but I will ensure he drops back onto this tomorrow, and to provide you with a more detailed breakdown of cost.

Suffice to say that we greatly appreciate the help you are extending to us, and can only apologise for the position we have presented you with. That said, Grenfell Tower is a superb project to be associated with, and we look forward to working with Rydon again on another tower block project.

Best regards

Mark Harris  
HARLEY

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**From:** Zak Maynard [ZMaynard@rydon.co.uk]  
**Sent:** 24 June 2014 10:39  
**To:** Mark Harris  
**Cc:** Mike Albiston; Simon Lawrence  
**Subject:** RE: Grenfell Tower - Cost

Hi Mark,

I have been catching up with emails today and have looked over the emails from yourself and Mike

What we are willing to look at is, provided we can agree the baseline order with the zinc cladding option at a 5% discount as per my original email and receive a positive response to the other items listed on the email, we would consider helping Harleys on a proportion of the shortfalls declared on Mike's email depending on the final cladding option.

With regards to the shortfall's email from Mike, on a separate response I have asked for some more detail on how the figures are arrived at for a review on what proportion of the saving we are able to concede

Trust the above is acceptable and we look forward to reaching a satisfactory conclusion for both parties

Regards

Zak Maynard, BSc (Hons)

Commercial Manager

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**From:** Mark Harris [<mailto:Markharris@harleycw.co.uk>]

**Sent:** 23 June 2014 16:14

**To:** Zak Maynard

**Cc:** Mike Albiston

**Subject:** Grenfell Tower - Cost

Hi Zak

You will hopefully have seen an email earlier today from our Mike Albiston regarding cost.

I obviously need to discuss the financial aspects with you as a matter of urgency, not least because we are pushing ahead at a pace with the mock up, and being brutally honest, I need to make sure that we are actually going forward with you on the job (having used up favours and resource in getting the mock up sorted!!).

Hopefully we can get something agreed and the order in place. I am away on leave for 2 weeks from this Thursday, and if poss, would very much like to get this put to bed before departing.

Kind Regards



Mark Harris

Commercial Manager



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F-  
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W- [www.harleycurtainwall.com](http://www.harleycurtainwall.com)

**Head Office**

Harley House, Brooklands Park  
Farningham Road, Crowborough  
East Sussex, TN6 2JD

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