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**From:** Zak Maynard  
**Sent:** 02 July 2014 12:50  
**To:** Jason Bethel  
**Subject:** FW: Grenfell Tower - price build up

Your operatives are to have Asbestos Awareness Training

Lifts are to be used for Vertical distribution up the tower between the hours of 9.30am and 3:00pm. Goods Hoist/Gantry Hoist and Mast Climbers to be provided by Rydon. All other unloading and distribution

Supervisors to be SMSTS as a minimum

Rigid vehicles for deliveries

High Viz vests are to be issued by Rydon and will be charged out at standard rate for normal high viz

Zak Maynard, BSc (Hons)  
Commercial Manager

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**From:** Zak Maynard  
**Sent:** 26 June 2014 18:16  
**To:** 'Mark Harris'  
**Cc:** Mike Albiston; Simon Lawrence; Rob Maxwell  
**Subject:** RE: Grenfell Tower - price build up

Mark,

Thanks for your response

Further to your comments:

We await costs for items 7 and 8. Trust these will follow shortly

Item 10) is noted

Item 12) we are aware of

Formal Pre Order meeting will be arranged once items 7 and 8 costed, savings agreed and H&S Declaration Form returned

Appendix H are the dates that align with our accounts processing requirements

Please discuss storage areas for Mock-up with Simon Lawrence

Regards

Zak Maynard, BSc (Hons)  
Commercial Manager

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**From:** Mark Harris [<mailto:Markharris@harleycw.co.uk>]  
**Sent:** 24 June 2014 14:52  
**To:** Zak Maynard  
**Cc:** Mike Albiston; Simon Lawrence; Rob Maxwell  
**Subject:** RE: Grenfell Tower - price build up

Zak

I am pleased to advise that the majority of the items below are acceptable, notes added in Red.  
I would however draw your attention specifically to items 10 and 12.

Best regards

Mark Harris  
HARLEY

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**From:** Zak Maynard [[ZMaynard@rydon.co.uk](mailto:ZMaynard@rydon.co.uk)]  
**Sent:** 18 June 2014 18:30  
**To:** Mark Harris  
**Cc:** Mike Albiston; Simon Lawrence  
**Subject:** RE: Grenfell Tower - price build up

Mark,

Apologies for the delay! I have been writing the below for the last 2 days and keep getting dragged off to do other things. However, I have copy and pasted in to this email:

Further to our meeting on Monday, we confirm the following:

- 1) Your current quotation for the Zinc Cladding option is £3,218,360 for the external envelope works - **agreed**
- 2) We require your lump sum all risk price for the zinc cladding option to be discounted by 5% to £3,057,442 - **agreed**
- 3) Savings to be considered by our Client which would be deducted from the above are currently:
  - a) Cladding – Aluminium cassette in lieu of zinc – (£419,267) - **under review (as per Z Maynard and M Harris email dated 24/6/14 regarding Harley cost error)**
  - b) Cladding – Aluminium Face fixed in lieu of Zinc – (£577k) - **under review (as per Z Maynard and M Harris email dated 24/6/14 regarding Harley cost error)**
  - c) Louvre panel located over tilt and turn windows - (£80,074) - **agreed**
- 4) Further savings that our Client have requested we provide
  - a) Windows – Simplified arrangement – TBC - **noted**
- 5) The Internal Reveals to Windows (Mezzanine Level and above) will be carried out by others. Therefore, we require a saving for the removal of the windows which will also be carried out by others. Current figure within bid is £64,046 - **agreed**
- 6) Louvres on the external façade to lower levels need to be included within your quotation and the figure mentioned in item 2) above - **agreed**
- 7) We require an extra over lump sum price for you to provide all your own waste removal - **agreed, extra over cost to follow**
- 8) Extract Fans to be installed within windows will be provided by our M&E Subcontractor. Harley's are to allow for installing in to window **agreed, extra over cost to follow**
- 9) Windows to be internally beaded - **agreed, tilt n turn is an internally beaded system by design**
- 10) We confirm your SFS/Curtain walling is to be finished ready for decoration on the inside face of the wall - **with regards to SFS, our quotation states that 'insulation and plasterboard is by others', therefore**



no allowance has been made for these items. With regards to curtain walling, the mullion boxes will be finished in a PPC paint, and are therefore considered to be finished, not requiring further decoration.

- 11) Your operatives are to have Asbestos Awareness Training - **duly noted**
- 12) Rockwool Duo-slab insulation to be used to ensure Eco Funding secured on the project - **we have been contacted by Rockwool in this regard. They advise that unless they supply the cladding panels, rails, and insulation as a complete system, Eco Funding would not be available to the client on this project. Whilst we are happy to use Rockwool as an insulation product, our bid is based on using Reynobond panels, and aluminium rails from a supplier yet to be confirmed. I am not sure where we go with this?**
- 13) Lifts are to be used for Vertical distribution up the tower between the hours of 9.30am and 3:00pm. Goods Hoist/Gantry Hoist and Mast Climbers to be provided by Rydon. All other unloading and distribution by Harleys - **duly noted and agreed**
- 14) We attach our TMP for your information - **noted, will be reviewed by our contracts team in due course**
- 15) We attach Appendices B,C D and H which will form part of your order
  - App B, no issue.
  - App C, will be reviewed by our contracts team.
  - App D, I assume we will need to hold a formal pre-order meeting?
  - App H, the payment period appears to be 34 days, I understood it to be 30 days from month end. Could you kindly clarify?
- 16) We attach our Subcontractor Health and Safety Declaration Form which must be completed and returned before any order can be placed - **this has been passed to our Contract Manager for completion**
- 17) We attach our Scaffold and Mast Climber layouts for your information - **this has been passed to our contracts manager for review/comment (he will be in touch to arrange a site visit)**
- 18) Supervisors to be SMSTS as a minimum - **confirmed**
- 19) Rigid vehicles for deliveries - **duly noted, we will advise our supply chain accordingly**
- 20) High Viz vests are to be issued by Rydon and will be charged out at standard rate for normal high viz vest - **duly noted and accepted**
- 21) Storage areas will be made available via the existing garages - **noted, will a garage be available for the mock up materials?**
- 22) LAD's are £7280 per week. In addition to this would be Rydon Prelim costs such as Supervision, Mast Climbers, Hoists etc should you be directly responsible for any delays caused - **accepted**
- 23) A Collateral Warranty for your design will need to be provided - **accepted, but noting that any warranty will be referred to our provider for approval**
- 24) As Built drawings and O&M's to be provided as required - **noted**
- 25) Retention would be 3% and defects period is 12 months - **noted and accepted, assuming that first half retention is released at PC**
- 26) Mock up panels and samples for the planning process to be provided FOC - **agreed, already in hand for installation w/c 7th July**

Should you have any further queries, please do not hesitate to contact the Simon or myself

Look forward to your response by close of play Friday 20<sup>th</sup> June

Regards

Zak Maynard, BSc (Hons)  
Commercial Manager

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**From:** Mark Harris [<mailto:Markharris@harleycw.co.uk>]

**Sent:** 18 June 2014 17:15

**To:** Zak Maynard

**Cc:** Mike Albiston

**Subject:** Grenfell Tower - price build up

Hi Zak

When do you think you will be able to send over a copy of your Grenfell tender build up as discussed at our meeting?

I would like our estimator to go through it, just to make sure that we're all singing off the same hymn sheet!!

Many thanks

Kind Regards



**Mark Harris**  
Commercial Manager



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